

Products and Services



Profiles International
New Zealand
imagine great people

ProfileXT®

Profile-XT provides important information on thinking style, behavioural characteristics and occupational interests on current employees or candidates. This enables you to accurately predict success in a given position, develop strategic succession planning and implement employment/redeployment programs. This tool allows organisations to effectively increase employee satisfaction and leverage top performers to increase market penetration and growth.

ProfileXT Sales™

The second version of the Profile XT is designed for sales roles. It will help a business identify, analyse and understand the behaviours, thinking styles and interests of the successful salespeople within its organisation.

Snapshot™

Snapshot is scientifically designed for measuring work-related characteristics of individuals and is designed to assist in the selection and coaching of employees for front-line positions. Like the Profile XT, Snapshot uses a job pattern to compare the person to role requirements.

Profiles Sales Indicator™

The Profiles Sales Indicator assesses key qualities necessary for sales success and predicts critical sales behaviours that affect performance. It measures competitiveness, persistence, energy and sales drive, making it an excellent tool for building a stronger sales force.

Profiles Performance Indicator™

A leader's guide for all managers, the Profiles Performance Indicator measures key behavioural factors and their impact on business success, providing managers with information that makes each employee more valuable and productive.

Profiles Team Analysis™

The Profiles Team Analysis outlines team members' characteristics compared to the team leader. This gives the team leader insight into the role he or she must play to keep team members focused and to achieve team objectives.

Step One Survey II®

The Step One Survey II provides companies with a structured interview process and attitude assessment that evaluates job applicants' integrity and attitudes towards substance abuse, reliability and work ethic.

Checkpoint 360°™ (CFS)

The Checkpoint 360° Feedback System (CFS) is a multi-rater feedback process that allows managers to compare the opinions of others with their own perceptions, positively identify their strengths and pinpoint areas needing improvement. Whether as a stand-alone assessment or used along with the SkillBuilder and Organisational Management Analysis assessments, Checkpoint 360° is a must for improving manager performance in a company.

Profiles SkillBuilder™ (CFS)

A companion to the Checkpoint 360°, the SkillBuilder series offers managers the opportunity to develop the skills that are most important to their professional growth and success.

Organisational Management Analysis™

The Organisational Management Analysis is a 360° feedback process for organisations to alert top management to potential problems when managers' goals are not aligned to the organisation's goals.

Customer Service Perspective™

The Customer Service Perspective assesses the attitudes and customer service proficiency of employees and job candidates in service and retail businesses. This assessment is customised by the company to define aspects of great customer service as they apply to its business.

Customer Service Survey™

The Customer Service Survey identifies people who have the natural traits for great customer service. Two distinct areas are measured, comparing individuals to an established job pattern: customer service knowledge and personality traits.

Call Centre Survey™

The Call Centre Survey can assist companies to identify and hire employees who fit the "call centre culture". The survey uses a combination of skill measures and behavioural measures to focus on the key aspects of delivering a superior call centre.

Profiles Easy™

Profiles Easy is an online employment application collection system that offers an effective method for streamlining your organisation's job application process and helps facilitate consistency of process