

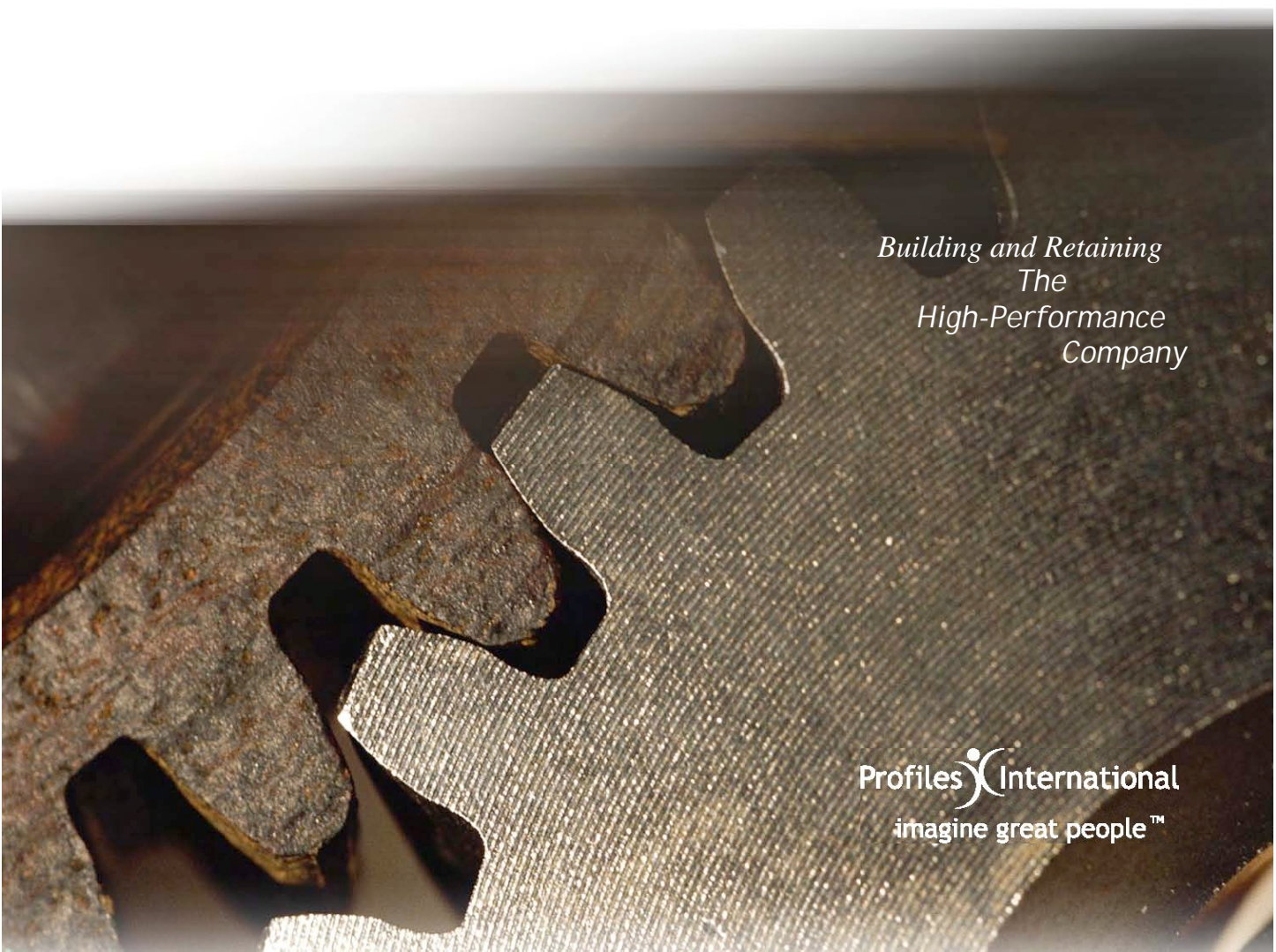
Profiles  International<sup>®</sup>  
New Zealand

imagine great people

# Profiles **Team** Analysis<sup>™</sup>

*Building and Retaining  
The  
High-Performance  
Company*

Profiles  International  
imagine great people<sup>™</sup>



# Analysing Work Relationships

Working together is a worthy objective, but sometimes it presents challenges in achieving optimum levels of co-operation and productivity. Even when a team functions in total harmony, it may not achieve its goals. For example, what if none of the team members have the characteristics necessary to complete a project? Team building is an art that overcomes differences in styles, personality and other potential areas of conflict. However, building a well-functioning, productive team has many advantages.

Profiles Team Analysis™ gathers information about team members in twelve essential areas, does an analysis of the data and produces an insightful report that increases the team's likelihood of success. This system can be a key factor in forming more effective teams that employ the power of synergistic energy. This is the energy that removes barriers to team success.



## The Team Report

The purpose of the Profiles Team Analysis is to present information about the team's leader and members that will help improve the team's balance, effectiveness and performance. The report has four sections:

- **The Team Balance Table** – A visual summary of where the team leader and each team member scored on each of the 12 factors. This table allows the team leader to easily see the team's overall representation on each factor.
- **Overall Team Balance** – An exploration of the characteristics not well represented on the team. The team leader must be aware of these characteristics to ensure all critical activities are completed.
- **Behavioural Factors** – The team members with scores in each factor are identified. The team leader uses this data to easily apply the natural characteristics of team members to accomplish team goals.
- **The Team Leader Action Summary** – This summary has action steps (as suggested in the Behavioural Factors section) for supervising the greatest contribution from every member of the team.

Effective teams help organisations achieve objectives such as cutting costs, improving productivity, meeting quality control standards, solving problems and other concerns which may be encountered. Use it to ensure your teams produce the results you want!

## Profiles **Team Analysis**™

### *Twelve Essential Team Building Factors*

The Profiles Team Analysis Report has an analysis of each team member's characteristics in these areas:

- ü Control
- ü Composure
- ü Social
- ü Analytical
- ü Patience
- ü Results Oriented
- ü Precision
- ü Emotions
- ü Ambition
- ü Team Player
- ü Positive Expectancy
- ü Quality Orientation

*Profiles Team Analysis™ gives leaders the tools they need to maximise their strengths, become better managers and lead more effectively!*



**Using Profiles Team Analysis for team building is a sure method for achieving your goals.**

The Profiles Team Analysis is available from your Profiles representative:

